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# ABOUT SKYPLEX MANAGEMENT

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At Skyplex Management, we understand that small business owners don't just want to stay afloat — they want to scale. We serve as strategic financial partners for entrepreneurs who are serious about growth and need more than just basic bookkeeping. Our mission is to provide the clarity, structure, and confidence you need to make smarter, faster decisions as you scale your operation.

As businesses grow, financial complexity increases — and backward-looking bookkeeping simply isn't enough. That's why we focus on proactive financial support: helping you interpret your numbers, forecast cash flow, and use reporting as a tool for funding, expansion, and operational improvement. We work closely with founders and leadership teams to identify blind spots and optimize for long-term success.

Skyplex Management offers a full suite of outsourced accounting and bookkeeping services designed to grow with you. From clean, accurate financials to monthly performance reviews, our process is built for agility and insight. You won't just get data — you'll get meaning behind the numbers, delivered on time and explained in plain language you can use to lead confidently.

Our clients include scaling businesses across industries who want more than just compliance — they want a team that thinks ahead. We operate as an extension of your leadership, helping you stay financially organized, fund-ready, and operationally efficient at every stage of growth.

When you partner with Skyplex Management, you're not just outsourcing a task — you're gaining a trusted financial advisor committed to your vision. We help growth-minded business owners turn numbers into strategy, and strategy into results. Let's build something bigger — together.

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# SELF-ASSESSMENT SCORE

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## ✅ **Self-Assessment: Are You Growth-Ready?**

Give yourself **1 point for each box you checked** in the checklist above.

- **Total Possible Points: 30**

Now, see how you scored:

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### ● **0-14 points: High Risk – You’re Scaling Without Structure**

You’re likely making decisions with partial or outdated financial data. Before you invest more time, people, or money into growth, you need to build a stable financial foundation. Start with a clean set of books, proper cash flow systems, and strategy-aligned reporting.

→ **Action:** Book your free Growth Consultation with Skyplex today — we’ll assess your current systems and give you clarity on next steps.

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### ● **15-24 points: You’re Growing — But It’s Not Streamlined**

You’ve got some key pieces in place, but there are still gaps that could slow you down or cost you in taxes, hiring mistakes, or missed funding opportunities. Your systems need to catch up with your ambition.

→ **Action:** Let us review your financial workflow and show you where to optimize.

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### ● **25-30 points: Strong Foundation — But Are You Thinking Ahead?**

You’ve built an impressive financial structure. Now’s the time to level up with proactive planning, tax optimization, and scenario modeling for future growth. Let’s turn your numbers into strategic fuel.

→ **Action:** Book a call to explore how Skyplex can help you scale with confidence.

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# GROWTH FINANCIAL CHECKLIST

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## 1. Know Your 7 Key Financial Numbers

These figures should be current, accurate, and reviewed monthly:

1. **Monthly Net Profit**  
Your bottom-line earnings after all expenses — the key to reinvestment and sustainability.
2. **Gross Profit Margin**  
A clear indicator of product/service profitability — before operating expenses.
3. **Monthly Burn Rate**  
How much cash your business consumes monthly — critical for planning and funding.
4. **12-Month Revenue Trend**  
Growth patterns and seasonality — to inform hiring, marketing, and budgeting decisions.
5. **Operating Expense Ratio**  
Helps monitor cost discipline — high ratios can kill scalability.
6. **Average Customer Value (ACV)**  
Revenue per client over time — the foundation for marketing ROI and pricing strategy.
7. **Cash Runway**  
How many months of operations you can fund with current cash — a non-negotiable metric.

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## 2. Confirm Clean Monthly Financials

- ☐ Are your books current and fully reconciled through the prior month?
- ☐ Do you have a monthly close process or checklist?
- ☐ Are revenue and expenses categorized properly for reporting?
- ☐ Have all asset, liability, and loan balances been verified?

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# GROWTH FINANCIAL CHECKLIST

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## 3. Review Financial Trends Quarterly

- ☐ Are you tracking revenue, margin, and expense trends over time?
  - ☐ Do you compare actuals to budget or forecasts?
  - ☐ Are KPIs presented in visual dashboards or summaries?
  - ☐ Is someone helping you interpret what's working — and what's not?
- 

## 4. Strengthen Your Cash Flow Position

- ☐ Are you projecting cash flow at least 30–60 days out?
  - ☐ Do you know how much you need to keep in reserve each month?
  - ☐ Are you managing receivables and payables proactively?
  - ☐ Have you reviewed funding options or credit availability?
- 

## 5. Organize for Team & Infrastructure Growth

- ☐ Is your payroll structure aligned with your growth plan?
  - ☐ Do you have accurate contractor vs. employee classifications?
  - ☐ Are you tracking labor costs per revenue dollar?
  - ☐ Is your finance team (internal or external) built for scale?
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## 6. Prepare for Tax Strategy & Compliance

- ☐ Are you making estimated tax payments correctly?
- ☐ Do you have a current year-end tax projection?

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# GROWTH FINANCIAL CHECKLIST

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- ☐ Are you maximizing deductible expenses and deferrals?
  - ☐ Is your entity structure optimized for your income level?
- 

## 7. Build Fund-Ready Reporting

- ☐ Do you have investor- or bank-ready financial statements?
- ☐ Are you able to provide clear historicals + forward-looking projections?
- ☐ Is your chart of accounts streamlined and investor-friendly?
- ☐ Have you documented your financial processes or controls?

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# READY TO FUEL YOUR GROWTH?

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## Ready to Fuel Your Growth?

You've reviewed the checklist. You've seen the key numbers that matter. Now it's time to act.

At **Skyplex Management**, we help growth-focused business owners like you turn raw data into real strategy. Whether you're preparing to scale, hiring your next team member, or seeking funding, your financial systems need to support your next move — not slow it down.

Let's take one thing off your plate: figuring it out alone.

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## Here's What Happens Next:

### 1. **Schedule a free 30-minute consultation**

We'll review where your financial systems stand today — and what's needed to scale effectively.

### 2. **Get real insight**

We'll identify your most pressing opportunities and risks, and outline how Skyplex can support your goals.

### 3. **Decide your next move**

No pressure. Just clarity.

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## Book Your Free Growth Consultation Now

[calendly.com/kevin-skyplexmanagement](https://calendly.com/kevin-skyplexmanagement)

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